

milmex systemy komputerowe sp. z o.o

The history

Milmex Systemy Komputerowe Sp. z o. o. has been established 20. years ago. In the beginning, the company deals with distribution and service of computer hardware, additionally with designing and mounting of computer networks. The development of information technology, economical and political changes and good operating strategy made the fast development of company possible.

- The year 1991 has begun with signing of first partnership agreements with significant IT market manufacturers of advanced information solutions. The company has strengthened its presence on rapidly growing IT market during the second year of its activity by introducing its own software for wholesale, retail sale and material circulation service. Those first crucial events have determined the most important direction of company development: systematic extension of offer for products and services and the geographical expansion towards market in southern Poland;
- In 1993 the Board of company made a strategic decision concerning Company development: Milmex shall offer top-class programs for company management and develop professional service and training activity. The offer has been extended by distribution and implementation of integrated Simple Business/Simple System software for management of commercial companies, manufacturing companies, units of public administration. In the same year the company signed a commercial agreement with Silesian University in Katowice regarding activation of Training Centre where the company started information and business training courses for purposes of university, as well as organised training courses of the same type for purposes of companies from Silesian area;
- In 1994 Milmex started its works on developing software for fiscal-oriented service of retail sale for purposes of commercial companies, shops and supermarkets. The software made under the name "Detal Business" has obtained the certification of approval from Ministry of Finances, has been integrated with Simple system and put into operation on cash decks, computers and fiscal networking systems;
- In 1995 the co-operation with Scala Polska in Warsaw has been taken, regarding spreading of the integrated Scala International Business Software on Polish market, which supports management of companies, holdings and the medium business companies;
- In 1996 the company started its first single-handed deliveries and implementations of information systems, which integrated software, computer networks and computer hardware, putting them first of all to Polish manufacturing and commercial companies. At the same time Milmex obtain partner authorisation from **Novell, IBM and 3 Com**;
- In 1999 the company has obtained an authorisation of Compaq and Microsoft companies in terms of deliveries and integration implementation in extent of **Compaq Authorised Solution Partner** and **Microsoft Certified Solution Provider**. Simultaneously, the company begins its co-operation with Sun Microsystems by including Sun Enterprise servers, workstations and Solaris operating system into its distribution and service activity;
- The year 2000 the company starts co-operation with Cisco in terms of networks projecting and installing, using VoIP technology of computer telephone systems, and with Logotec Engineering in terms of distribution and service of document management supporting systems. In the second half of year 2000 the works have been finish on software for automation of creation and emission of financial and accounting reports – "Scala Sprawozdawczość". Milmex supports also actively local sport environment by purchase of shares in KKS Zagłębie SSA sport club;
- The year 2001 starts with establishing of collaboration with Softlab software manufacturer in scope of installation and implementation of integrated information solutions for computer-aided management of trade and service companies. Milmex obtains also status of **Cisco Authorized Reseller** and **3Com Bronze**;
- The year 2002 begins with Milmex introducing to the market staff software, developed to integrate with the Scala/Scala Wages, thus creating a professional solution Scala Personnel Management. In the second half of the year Milmex Computer Systems widens its offer for application solutions to the big companies and through the cooperation with Oracle Poland;
- The year 2003, the first months of this new year is a time of intensive commercial negotiations with Microsoft Business Solutions Polska Sp. z o.o. The establishment of close cooperation enabled Milmex to expand its proposal in the field of integrated ERP systems with applications of the business segment separated out of Microsoft (i.e Microsoft Business Solutions) – Axapta.

In the second half of the year we concluded a contract of cooperation based on partnership with **SAP Polska** in the field of sales, implementation and servicing of the fully integrated system – SAP Business One. In November of 2003., after several years of investment in modern infrastructure, Milmex changed headquarter. The investment in part of the office building, received a nomination for the title of "Modernization of the Year 2003" in the nationwide competition, carried out under the auspices of the President of the Republic of Poland;

- In 2004 the company was accumulating, integrating and widening its knowledge and experience in the field of implementation of many various and complex information projects. Our activities in this field were noticed and appreciated by the Partners with which we cooperate from several years. Sap Polska many times awarded our company with the title of professional sales leader of Sap Business One system among the companies from MSP sector. In December Milmex Systemy Komputerowe obtained honourable title „**Gazelle of Business 2004**”. The idea of the project is to present companies that deserve to be distinguished because of the dynamics of the obtained financial outcomes and to promote honest and reliable firms;
- The year 2005, in the consequence of developing new strategy Milmex is now under the process of adapting offered products and services to changing needs of customers. In mid-2005 we started operation on wireless telecommunication market. After establishing business partnership with **SOMA Networks**, we introduced our new proposal for communities in development and operation area, telecommunication and monitoring services, accessible any time and any place. Offered solutions are based on high-speed, wireless, broadband network access. In partnership with Soma Networks we commenced implementation of a large project: construction of wireless community **Infostrada NetMaks**, in combination with "last mile" network provision services, hence becoming the part of an international market establishing Information Society;
- In 2006 we focused both on meeting customers' demands in cutting-edge IT solutions, and took active part in shaping telecommunications market in Poland. In June, a month to remember, "Gazeta Finansowa" daily published a ranking of Top 100 IT Companies in 2005. Milmex Systemy Komputerowe sp. z o. o. scored high 9th place by revenue dynamics. But it was the second half of the year that was important for development of our company, as Milmex started to work on a research - development in the area of telecommunications and wireless. In September we opened a new office in Krakow, which took in the placing on the market a new solutions and the new broadband technologies. Launching at the turn of 2006/2007 of the Poland's first integrated Internet and VoIP nomadic, broadband and wireless network was the breakthrough, and not only for our company, but also for the whole telecom sector. The system developed and executed based on state-of-the-art wireless technology WCDMA. The installation was supported by the European Union within the framework of the implementation of the Phare 2003;
- We started the year 2007 with taking up cooperation with the firm Comarch, a supplier of billing systems for the telecommunication sector and of ERP class systems for the SME sector. Offer the company for the distribution and deployment of integrated systems to manage the addition of solutions for large enterprises and medium company **CDN XL and CDN OPT!MA** for smaller, as well as for accounting office. In mid-2007 we introduced on the market a new product developed by ourselves, in the form of **SmartGSM** system designed for management of mobile telephony resources and services directly in enterprises and administrations, which are its users. **SmartGSM** is an application designed for not only large but also medium and small companies that monitoring and optimization of telecommunication services costs is a big challenge to any business concerned with increasing profitability.
- Just in the first days of February 2008 year we entered into cooperation with Datapartner Oy from Finland. Thanks to our partnership agreement we have extended the scope of our activity by selling a professional IT tool - **Invest for Excel®**, for creating investment models and offering services related to conducting complex financial analyses of project profitability. In the second half of the year, in response to the requirements and needs of the mobile communications market, we presented a new multi-access version of SmartGSM software and a test version of SmartFIX software designed for management of stationary phone.

Today

Milmex is one of significant **information systems integrator** in southern Poland. The company structure, its qualified personal and significant capital background are for us a basis for realisation of more and more complex and valuable integrator's projects.

At the same time, the company develops intensive telecommunication business and construction and administration (as investor and operator), in partnership with US-based Soma Networks Inc./ WinNetworks, of multi-region network Infostrada NetMaks. Our offer of wireless broadband access to Internet and VoIP telephony is addressed to SoHo market, small and medium business, and local government and their inhabitant, and also utility within "last mile" area. The technology using WCDMA/WiMAX standard allowing businesses and local authorities establishment of integrated infrastructural solutions to create an Information Society. The company's telecommunication strategy is accomplished with gaining funds from different European's programs such as national and regional investment programs related with developing a broadband networks, digital/ internet exclusion and building e-community. Company has a long term 3,5 GHz frequency reservation which with access to advanced and innovative technologies, worldwide partners, experience in gaining European's funds makes it a very competitive player on the telecommunication market.

During over 20. years of its existence, Milmex Systemy Komputerowe has not only worked out its high position among local companies, it has turned to be an integral part of town and its community. We support cultural events, recognising the need for sponsoring and support of important events in culture, education and sport of local community.

Our experience makes us stable and credible entity in computer system market, which is confirmed by numerous rankings published by both trade magazines and general press.

The offer

The Milmex Systemy Komputerowe specialises in delivering comprehensive business solutions, which include access to the Internet and VoIP phone, ERP/CRM/BI class systems and integrated proprietary and other vendors' software, but also of necessary hardware, computer networks as well as consulting services and training. We offer to our customers also Information Society infrastructural solutions based on **Infostrada NetMaks**, quick broadband and wireless access to the Internet and to internet telephony (VoIP with QoS) using nomadic and mobile standard WCDMA/WiMAX 802.16e-2005.

The SmartGSM and SmartFIX are modern systems designed for management of mobile and stationary phones in any organizations, where there is a need to control the costs and the way of telephones using.

The offer of our company is addressed to enterprises, which are willing to strengthen their market position and other organizations.

The systems offered are solutions covering the whole enterprise. Today there is already no need to convince anybody about importance and benefits of such products. State-of-the-art solutions – and exactly such exist in our offer – service all basic functions, such as: finance, controlling, logistics, marketing, materials management, production, personnel and payroll as well as project, service and customer relationship management.

CDN makes a family of products supporting management and decision making in companies of various size – starting from sole traders through small and medium size firms up to very large enterprises. Rich, diverse systems' functionality allows increasing the potential and effectiveness of any company activities in the Polish and foreign markets.

The offer consists of three basic software packages: CDN XL, CDN OPT!MA and additionally CDN Online.

Simple and easy to modify the software SAP Business One allows a very good capacity to adjust it to the specificity of a customer from the market of SMEs. The above-mentioned solutions are successfully used by, among others, companies in the building, the pharmaceutical, and food industry as well as manufacturing plants.

For medium and small company sector we have a proposal based on solutions from **Epicor|Scala** company. Many years of experience in implementing this system and constant cooperation with Scala users enabled us to build the applications **Scala Sprawozdawczość Finansowo – Księgowa** and **Kadry** (Financial and Accounting Reporting and Human Resources). The first of the products provides tools that will allow a contemporary company manager to extract the most essential information out of the chaotic flood of data in order to obtain the most efficient lever needed for making the right decisions and implement them effectively. However, Kadry is an application that at every stage of personnel employment in a company relieves the human resources and wage division from the necessity of performing simple repetitive activities starting with recruitment, on through the entire career path to employment contract termination through the application utilised activities due to using the mechanisms that fully automate their work. This can be shown on the example of automatic export of absenteeism data to the Scala Payroll Pro module on the basis of which wages are calculated.

Users of the SAP Business One and Epicor|Scala offers consulting services, as well as technical support.

Companies, institutions understand the importance of an analysis of investment projects, will also offer our software to build models of investment and related analysis - **Invest for Excel**

telecommunication solutions

Infostrada NetMaks

Infostrada NetMaks is a new generation wireless broadband network, offering comprehensive telecommunication solutions for data and voice transmission in WCDMA/WiMAX standard (802.16.e-2005). Infostrada NetMaks is addressed to everyone who wants quick access to information. Both entrepreneurs and individuals shall appreciate possibilities and potential behind the combination of telephone and Internet access.

The offer is also addressed to local authorities, building Information Society under regional programmes (including Remote Crisis Management Centers, Firefighting Command Centers, e-Citizen Services), as well as to public sector, in particular to power generation industry, which we can provide with an ideal tool for wireless telemetric communication.

Infostrada NetMaks guarantees:

- High-speed, mobile wireless Internet access;
- Low-cost telephony;
- Quality of voice connections as over ordinary landline;
- Local phone number;
- Fast and easy installation of client device;
- Other services **Internet & Phone & Multimedia**

NetMaks offers:

- **Top quality of data and voice transmission** thanks to unique technical solutions and specialized software, constituting an operator class system;
- **Wireless (radio) access to internet and voice telephony.** Reserved bands (presently we have bands reserved in many regions in Poland), interference-free, guarantee high quality of services, yet unchallenged by any popular radio access systems (e.g. WiFi);
- **Broadband internet** – stable transmission speed, exceeding 256 kbit/s to 12mbit/s;
- **VoIP telephony** utilizing "traditional" telephone, personal phone number, all services known from landline telephony – caller id, redirecting calls, waiting calls;
- **Easy to use client device** (@port), requiring no configuration by subscriber. Technology applied allows access to services without external antenna - @port uses only built-in antenna. Communication between subscriber's computer and terminal over Ethernet or USB interface and PCIMCIA cards for mobile devices operating in WiMAX standard (802.16e-2005). Optional wireless connection (WiFi). Telephone services are provided via a traditional phone, connected to telephone interface in @port;
- **Security and confidentiality of information** due to encrypted data transmission between base station and @ports. Furthermore technology applied guarantees continuity of service even in case of system components failure or power failure;
- **Mobility** - as @port connects to base station using radio frequency it can be located in any place within station's range. User can move it to any NetMaks base station range (e.g. in other town), while keeping all available services (including personal phone number);
- **Operation of mobile equipment** – notebooks, PDAs, and similar equipment
- **Performance of remote telemetric measurements.**

System SmartGSM|SmartFIX

It is difficult nowadays to imagine running a modern, thriving business without efficient telecommunication. Pace is fast, customers are impatient, and information - priceless. Telecommunication expenditures may become a large share of company's costs. Major components of such expenditures are conversations over mobile phones. Thus monitoring and optimization of telecommunication services costs is a big challenge to any business concerned with increasing profitability.

Smart is a modern and very simple to use software for the management of telecommunications infrastructure. The system has two independent business models that provide an increase in efficiency **mobile phones (SmartGSM)** and **stationary (SmartFIX)** in the company.

Software managing all mobile phones owned by company, offering complete control over phones - from registration of phones and SIM-cards, to monitoring of employees limits and notifying on each excess to management, including information on place of costs incurred.

Advantages of SmartGSM | SmartFIX system

- Application accessible from any place – via a www browser – for all authenticated users;
- Simple and clear analysis of mobile telephony costs taking into account cost centres;
- Controlling and reducing the costs of mobile telephony connections;
- Improvement in the access to information;
- Improvement in the process of GSM equipment management;
- Ordering of internal settlements;
- Abuse detection;
- Automation of the invoice settlement process;
- Possibility of current, uniform and transparent reporting;
- Archiving of historic data;
- Wide possibilities of software expansion;
- Mechanism eliminates duplication of data;
- Extended search criteria;
- The central database of IT infrastructure;
- Limits on telephone calls to employees;
- Data import from the main Polish telecommunication providers;

Software can be applied wherever there is a need for monitoring costs and how the phones are used. Furthermore reports generated by SmartGSM|SmartFIX software are perfect tool for analysis of telecom costs and personnel efficiency.

While developing SmartGSM|SmartFIX application we employed our years-long experience in creating IT solutions. We based both on our competence in developing dedicated systems, tens of them are in use now, and our knowledge base in system integration. The versatility of solution SmartGSM|SmartFIX provides a simple implementation and allows you to quickly benefit from the effects of investment.

CDN XL

integrated ERP information systems to support management of large and medium-size companies

CDN XL is a multi-module, fully integrated ERP solution, intended for medium-size and large trading, manufacturing and service enterprises. Thanks to the built-in functionality, it ensures full support and automation of business processes in a company. The System allows on-line/off-line work of multibranch companies that often have a complicated system of document circulation. The software perfectly supports the work of salesmen, van sellers and enterprise branches. CDN XL enables using modern forms of e-trade by cooperation with EDI systems. It is also possible to rent the System, that is to use it over the Internet in ASP (Application Service Provision) model on the CDN Online platform. In this model data are stored in Comarch Data Centre (DC Comarch), built in accordance with the newest technology that allows only authorised access to the system.

CDN XL is a genuinely Polish product, adapted to the international and national business standards and to the regulations of the European Union. National versions of CDN XL dedicated for particular countries are available. The System was designed by a team of highly-qualified designers, programmers and consultants, who form a strong substantial support for Customers together with Authorized Integrators of CDN XL. Each new version of the CDN XL solution includes the product adjustment to the changing regulations and develops the existing functionalities as well as creates new ones for increasing the ergonomics of work in the System.

This extensive functionality together with the option of parameterization and configuration ensure that the product can be adjusted to the Customer's individual and unique needs. The System's flexibility enables integration with external applications.

CDN XL operates in the client-server architecture. Thanks to the use of the modern technology - Microsoft SQL Server 2005- it guarantees efficient, reliable work, data security and integration with the Microsoft Office applications. Additional tools give the option to extend the System with new functions. The certificate Designed for Microsoft BackOffice also proves the uniqueness of the solution. The CDN XL solution is used by over 1500 companies all over Poland.

CDN OPTIMA

integrated system for management support, designed for Small and Medium-sized companies.

CDN OPT!MA - state of the art, integrated system for management support, designed for Small and Medium-sized companies. CDN OPT!MA meets the requirements set forth by the European Union. It enables running your business in line with European standards. CDN OPT!MA operates in the Microsoft Windows environment. The program enables single-workstation work as well as efficient work in a net. The module construction of CDN OPT!MA allows flexible adjustment to the needs of every company. The modules of CDN OPT!MA: Invoices, Warehouse, Cash desk/Bank, CRM, Trade Book, Tax Book, Fixed Assets, Payroll and HR, Payroll and HR XL, Analyses. The option of renting the program through the Internet by the ASP platform - CDN Online is a unique quality. CDN OPT!MA enables electronic exchange of documents with most distributive networks thanks to the built-in EDI (Electronic Data Interchange) option and included software COMARCH ECOD Connector. The system cooperates with peripheral devices such as ECRs, fiscal printers, label printers and barcode printers. CDN OPT!MA is equipped with the modern technology Microsoft SQL Server 2000, which ensures failure-free operations and data security. It cooperates with other applications (perfectly integrates with Microsoft Office 2003). The system is configurable, therefore the users can adjust it to their individual needs of any Small and Medium-size company. The solutions deployed increase significantly the automation of work in the enterprise.

Sap Business One

integrated computer system supporting management of enterprises originated from SME sector

SAP Business One is a highly technologically advanced system supporting management of enterprise and operating under Windows environment. The system comprises of module structure and practically, satisfies basic needs relating to operation of small and medium enterprises, such as: accountancy, servicing of bank operations, finances, and management of relations with clients, purchase, sale, logistics, product development, as well as reports and reviews. Moreover, the system covers analytical tool enabling insight in parameters of the company operation. It also covers the function of common reaction towards economic events and on-line solutions for various problems. SAP Business One additionally facilitates modifiable reports presenting selected information in an attractive format and visualisation. This solution is very easy to be operated. It includes intuitive interface based on mechanism called Drag & Relate ensuring full integration with office applications. The Drag & Relate mechanism enables dragging in application window of information originating from different sources and creation of relations among them. The competitive price and short period required for its implementation adjusted to the needs of the Contractor is a big advantage of this solution. The system collaborates with Microsoft SQL Server database and operating system Microsoft Windows and open architecture of this solution facilitates integration with e-business platform mySAP.com® as well as scaling of applications appropriately to the pace of enterprise development and creation of mixed installations covering both families of SAP products. The system is characterized by features making it easy and simple in operation. Applied mechanisms make Business One an ideal solution improving efficiency and reliability of business operation. The system was fully adjusted to the needs of the Polish market and complies with any requirements of provisions resulting from the Polish law. Our SAP Business One related offer is complemented by specialised international solutions for manufacturing management systems, Sysklass and Infor, integrated on a common Database.

In confrontation with complicated ERP systems, the unique SAP Business One interface enables their users to access the full functionality. At the same time, it is the most brand product on the market of management supporting software and systems.

scala /iScala

integrated ERP-class system designed for medium-sized companies, manufacturing companies, distribution and service companies and their multi-plant corporation structures

The Scala system is ERP class integrated software, which apart from its comprehensive functionality supporting the management of financial processes, logistics, distribution, production, projects, service, and personnel includes an e-Commerce-type solution, i.e. Scala Solutions, and two object tool systems, Scala Developers Edition and Scala Advanced Edition, which allow for free individual development created by the specificity of individual users. The Polish version of the software is fully localised and meets all the requirements of Polish fiscal and tax legislation, as well as US GAAP requirements. Specialised business solutions are also available; in particular those designed for metal, pharmaceutical, food, furniture, telecommunication, and hotel industries.

The Scala software allows for a significant increase in company economic efficiency, enabling reliable registration of any economic events and their professional planning, active supervision and simultaneous settlement.

Flexibility of the system allows for easy activation and attachment of additional usable functionalities, modules, connection to any external software, and working in many languages, which creates the ability to allow for standards of international companies as well as to accept the legal requirements and individual preferences of its users.

Scala 5.1 has obtained the accreditation of Ernst & Young that confirms the conformity of Scala algorithms with the requirements of BASDA – an organisation, which has created standards to identify how management supporting software should support multi-currency transactions using the Euro in a way which is consistent with requirements of the European Economic and Monetary Union. In June 2002, the latest product supporting company management, the iScala system was launched on the market in Poland. The solution widely uses Internet technology in business, according to the Scala Connectivity Solution concept. This concept, which is transforming into an international standard, is based on XML and .NET technology from Microsoft.

Invest for Excel

Invest for Excel® is software for any organization that understands the importance of reliable investment analysis or business valuation. Far from being the necessary evil, investment calculation is a crucial step to assure the management of the company's funds in the most profitable way.

Features

- Investment calculation, profitability analysis;
- Capital budgeting with depreciations and realizations;
- Income statement, Cash flow analysis, Working capital and Balance sheet;
- The most common investment performance ratios: Net Present Value (NPV), Internal Rate of Return (IRR), Pay-back period;
- RONA, EVA, DCVA and more;
- Comparison of different scenarios and investment alternatives;
- Margin calculation as a difference between investment compared to status quo;
- Automatic consolidation of various investments;
- Break-even and sensitivity analysis in tables and charts of discount rate, investment, income, costs variables affecting profitability indicators;
- Automatically generated reports i.e. balance sheet or profitability report;
- Investment proposal template, enterprise valuation, Impairment testing;
- Financing, Selection of interface languages: English, German, Swedish, Finnish, Polish and Spanish;
- Currency conversion;

Benefits

- Invest for Excel® provides a complete overview on investment planning or business valuation enhancing the quality of management process;
- Great modeling tool for any kind of business;
- Structure and clear functionality with the flexibility of MS Excel-based software;
- Standardized investment calculations and proposals to enable easy comparison or consolidation of various projects;
- Calculation errors are eliminated;
- Nothing of importance is by chance left out of the calculation, as Invest for Excel guides the user in calculations;
- Calculations and reports can be distributed as MS Excel files;
- Excellent presentation tool, for example in steering committee meetings;
- Calculations made in Invest for Excel can be linked to other calculations made in Excel worksheet;
- Range of ready reports can serve as a complete package for financing applications;
- User interface is easy to learn, because it is based on MS Excel, the most widely used spreadsheet application today;
- Visual menus, manual, software guide and dialog boxes give a friendly framework of work;
- Through 6 available languages that can be changed while working, the tool facilitates management of international business;

services

Beside of wide range of integration services concerning applications, systems and networks, one can also find in the offer of Milimex:

System services

- Creation, development, and modernization of IT infrastructure;
- Installation and implementation of specialized services within system and office programs;
- Full customers guarantee services during and after the agreement - servers, PCs, printers and other computer peripherals;

Networking services

- Analysis of needs and proposals for solutions on networking technologies and technical problems existing in current technical installations;
- installation and configuration of active (electronic) networking components;
- development, installation and maintenance of integrated IT networking systems;
- Design and installation of integrated wireless networks;
- Installation and configuration of telecommunication systems;
- Network management;

Consulting services

- Preparation of IT projects;
- Business process modeling and optimization;
- Project management;

Programme services

- Analytical and management software;
- Technological software (microcomputer);

Outsourcing services

- Complex computer hardware service, service readiness;
- Technical consulting for computer software and hardware;
- Making available full workstations with software;
- Advanced projects for network extension, supervising and management;
- Information projects management;
- System administration;
- e-business projects;
- Outsourcing for Internet services;

Other services

- Distribution, installation and service of hardware and telecommunications equipment;
- Lease of computer hardware and telecommunication equipment;
- Lease of software;

European Union's programmes services

- Prepare summaries of the sources of co-financing the proposed project from the structural funds;
- Preliminary chances evaluation of acquiring subsidies with indication of proper programs;
- Preparation of necessary documentation with enclosures;
- Project management and supervision of program execution;
- Periodical preparation of financial and progress reports;
- Consultancy throughout the whole project;

Group trainings

- Made in own Training Centre, in scope of: Microsoft Office, Novell NetWare, Financial Management, Logistic Management ,MPC Management, Project Management and Payroll.

The training above is fulfilled as certification course by Department of Education
- License Department of Education WED.MKJ.4324-02-27/99/04

co-operate

Comarch

installation, implementation and maintenance of fully integrated software for management of large, small and medium enterprises CDN XL, CDN OPT!MA, CDN Classics.

SAP

installation, implementation and maintenance of fully integrated software for management of small and medium enterprises – SAP Business One.

Datapartner

distribution and consulting services of software for calculation of the profitability of new or renewal investments

Scala|Epicor

installations, implementation and current service support of integrated management software Scala 5.1 / iScala

Microsoft

distribution of Microsoft software (office suites, servers)
installation, training, services

Novell

distribution of Novell NetWare, IntranetWare system software
installation, training, services

Hewlett-Packard, IBM, Lenovo, Toshiba

distribution of servers, workstations, notebooks, printers, installation, services

Cisco

distribution and services of networking and internet technologies

3 COM / AMP Netconnect

distribution of network equipment / installation, services

Citrix Systems

distribution, installation and services of Citrix software

Fujitsu-Siemens Computers

distribution and service of computer hardware

SOMA Networks

distribution, installation and services of WCDMA/ WIMAX systems

potential

The access to modern technologies is common now, but we think not they are most important in IT companies, but the people. Only human qualification, experience and knowledge allows to integrate products and services using adequate tools, creating reliable and professional business process management supporting systems.

Milmex company is first of all its employees, which are employed inside following organisation structures:

Implementation and consulting department

Offers comprehensive services in implementation and operation of integrated company management systems (CDN, SAP, iScala,). Are vast experience from various implementations as well as knowledge and business expertise of our personnel ensure top quality implementation. Implementation department is also responsible for realization of customer-specific needs of businesses by means of creating custom-made applications supplementing our offer.

Sales Department

Responsibilities of Sales Department include efficient and competent customer service. Sales Department coordinates all activities related to execution of contracts, and handles orders and company sales. Employees of the Department have been thoroughly trained in offered products and solutions, as well as offering their optimum configurations.

IT&C and Research and Development Department

A young and creative team, focusing on solving problems with „list mile” connectivity. Employees specialize in construction and administration of wireless broadband Internet access and VoIP telephony networks for towns, communities, and counties. Department purpose is formation of a new model for electronic communication access for people, local entrepreneurs and bodies of local administration.

Technical Services Department

Provides guarantee and post-guarantee service, performs maintenance and installation of computer equipment. Department personnel is a team of system engineers and technical support employees specializing in various areas of expertise, so as to our products ensure unobstructed and comfortable work. Our qualifications have been certified with i.a. Microsoft Certified Systems Engineer, OHP ASE, Novell Master CNE, 3 Com, Cisco CNA, Citrix CCA and AMP, APC.

Marketing Department

Acquires and analyzes information concerning company environment, market and customers' needs. Persons working in this department cooperate with press, sectoral institutions, and monitor efficient data exchange between company, clients and partners. They plan and implement undertakings promoting company and its offer.

Europeans program department

Department provides consultancy within the scope of acquiring financial resources from UE structural programs and other sources/organizations. Based on its experience and partners, it prepares different interesting, innovative projects and helps to acquire funds for such. Employees assist/help clients to prepare the necessary documentation with estimation of implementation and execution costs.

Training centre

The training activity is made by a team getting support from specialists from Department of Information Technology and by Education Partners, e.g. Business Language College of Silesian University. This activity is organised in for of Training Centre, with concession of Department of Education. The Centre makes IT and business training for purposes of companies and typical university classes for Silesian University.

References of Milnex Systemy Komputerowe Sp. z o.o.

/users in Poland/

No	Customers	Trade
1.	Arcelor Mittal Poland S.A.	Steel Industry
2.	Arcelor Mittal Poland S.A.. Oddział w Dąbrowie Górniczej	Steel Industry
3.	Arcelor Mittal Poland S.A.. Oddział w Sosnowcu	Steel Industry
4.	Technologie BUCzek	Steel Industry
5.	H.K. Zakład Automatykacji	Steel Industry
6.	H.K. Zakład Mieszkaniowo – Remontowy	Steel Industry
7.	H.K. Stal Service	Steel Industry
8.	Koksownia Przyjaźń	Steel Industry
9.	Odlewnie Polskie	Steel Industry
10.	Huta Pokój	Steel Industry
11.	Kuźnia Jawor	Steel Industry
12.	Sandvik Baidonit	Steel Industry
13.	ESAB Polska	Steel Industry
14.	Foster Wheeler Energy Fakop	Power Industry
15.	Foster Wheeler Energia Polska	Power Industry
16.	EC Nova	Power Industry
17.	Timken Polska	Machine
18.	Gambro Healthcare	Machine
19.	Magneti Marelli	Automotive
20.	Automotive Poland	Automotive
21.	Thermal Poland	Automotive
22.	Rięter Automotive Poland	Automotive
23.	Denso Poland	Automotive
24.	PPG Industries Poland	Automotive
25.	Spółdzielnia Promet	Automotive
26.	FTT Stomil Wolbrom	Chemical
27.	Dendro Poland LTD.	Furniture
28.	MM Duda . Zakłady Przemysłu Mięsnego	Food Industry
29.	PHP Polski Tytoń	Food Industry
30.	Mostostal Będzin Holding	Building Industry
31.	P.P. H.U.Bobrek	Trade
32.	Pfleiderer Technika Izolacyjna	Trade
33.	Montostal Sp. z o.o.	Trade
34.	Miejskie Przedsiębiorstwa Komunikacyjne w Częstochowie Sp. z o.o.	Trade
35.	Eurolines Polska	trade
36.	Omnia Katowice	Trade
37.	Stalexport – Transroute Autostrada Małopolska S.A.	Trade
38.	Śląska Kasa Chorych	Medical Services
39.	Szpital Miejski nr 1 w Sosnowcu	Medical Services
40.	Samodzielny Zespół Lecznictwa Ambulatoryjnego w Dąbrowie Górniczej	Medical Services
41.	Wojewódzki Szpital Specjalistyczny	Finance
42.	SKOK Południe z Oddziałami	Finance
43.	SKOK Silesia	Finance
44.	Urząd Miasta w Chorzowie	Administration
45.	Urząd Miasta w Sosnowcu	Administration
46.	Powiatowy Urząd Pracy w Sosnowcu	Administration
47.	Gmina Sosnowiec – wydział finansowy	Administration
48.	Akademia Ekonomiczna w Katowicach	Educations
49.	Kolegium Języka Biznesu Uniwersytetu Śląskiego	Educations

References

concerning implementations of CDN XL

/examples of users/

L.p.	Klient	Branża
1.	Rolls-Royce Marine Poland Sp. z o.o	Manufacturing
2.	Pabemia Sp. z o.o.	Manufacturing
3.	WAMECH	Manufacturing
4.	WSK Kraków Sp. z o.o.	Manufacturing
5.	Aluplast	Manufacturing
6.	Hygienika S.A.	Manufacturing
7.	Wittchen	Manufacturing
8.	AIR LIQUIDE WELDING Polska Sp. z o.o.	Chemical
9.	BIELENDА Kosmetyki Naturalne	Chemical
10.	Kreisel Sp. z o.o.	Building Industry
11.	BUMAR Warszawa Sp. z o.o.	Building Industry
12.	Gazomontaż S.A	Building Industry
13.	Styropex Sp. z o.o.	Building Industry
14.	Fenes S.A.	Tools Industry
15.	Sleť sp. z o.o.	Tools Industry
16.	Eltech Sp. z o.o.	Tools Industry
17.	Jurmet Sp. z o.o.	Machine
18.	Rawibox	Packaging Industry
19.	C+NPolska Sp. z o.o.	Packaging Industry
20.	Radiotechnika Sp. z o.o.	Electronics
21.	Aiuf Sp. z o.o.	Electronics
22.	Euromark Polska S.A.	Clothing Industry
23.	Gaia Sp. z o.o.	Clothing Industry
24.	Lentex Sp. z o.o.	Food Industry
25.	Browar Broniewski Sp. z o.o.	Food Industry
26.	DELIC-POL Sp. z o.o.	Food Industry
27.	VICTORIA CYMES	Food Industry
28.	Duda Zakłady Mięsne	Food Industry
29.	Lind-pol	Food Industry
30.	Multimedia Vision	Trade
31.	Neonet	Trade
32.	DSV Trading S.A.	Trade
33.	Chemia Lublin S.A.	Trade
34.	Polifarb Market Sp. z o.o.	Trade
35.	Petro-Oil Sp. z o.o.	Trade
36.	CITROEN DAN-MAR Sp. z o.o.	Trade
37.	Voyager Club Sp. z o.o.	Trade
38.	NONNA&SONS Sp. z o.o.	Trade
39.	Osadkowski S.A.	Trade
40.	P.H.U. Rezopol	Trade/Services
41.	Man Polska	Trade/ Services
42.	Lovely Look	Services
43.	Przedsiębiorstwo Usług Komunalnych w Siedlcach Sp. z o.o.	Services
44.	Tramwaje podmiejskie Sp. z o.o w Łodzi	Services

References

concerning implementations of SAP Business One

/examples of users/

No	Customers	Trade
1.	C.C. Jensen Sp. z o.o.	Manufacturing
2.	Kleen – Tex Sp. z o.o.	Manufacturing
3.	Meble Wajnert	Manufacturing
4.	Alu Rehab	Manufacturing
5.	Werner – Janikowo	Manufacturing
6.	Termot	Manufacturing
7.	Rabbit	Manufacturing
8.	Reflex s.j.	Manufacturing
9.	Halogen Light Tech Sp. z o.o.	Manufacturing
10.	Złomex s.a.	Steel Industry
11.	Fibre System	Building services
12.	Reflex s.j.	Automotive
13.	Diam Service sp. o.o.	Automotive
14.	Pomeko System Sp. z o.o.	Electronics
15.	Roger .s.j	Electronics
16.	Przedsiębiorstwo Przemysłu Spirytusowego Polmos w Warszawie	Food
17.	RAG Górzyńscy Sp. z o.o.	Food
18.	BP Techem S.A.	Distribution
19.	Budujemy dom sp. z o.o.	Distribution
20.	Ambud sp. z o.o.	Distribution
21.	Corex sp. z o.o.	Distribution
22.	Wasa Barilla Poland sp. z o.o.	Trade
23.	HAP Armatura sp. z o.o.	Trade
24.	PB Technik s.a.	Trade
25.	Pakmar sp. z o.o.	Trade
26.	Hornik sp. z o.o.	Trade
27.	GS Hydro sp. z o.o.	Trade
28.	Telesto sp. z o.o.	Logistics
29.	Trans-Południe sp. z o.o.	Logistics
30.	Transforwarding International sp. z o.o.	Transport/Shipping
31.	M&M Service sp. z o.o.	Logistics/Shipping
32.	Isacom	Telecommunications
33.	Genfer Lloyd Sp.z o.o.	Services
34.	Radzikowski, Szubielska i Wspólnicy Sp.K.	Services
35.	IRES sp. z o.o.	Services
36.	Simplicom sp. z o.o.	Services

References

concerning implementations of iScala

/users in Poland/

No	Customers	Trade
1.	Foster Wheeler Energy Fakop*	Power Industry
2.	Foster Wheeler Energia Polska*	Power Industry
3.	PLATI Polska*	Electronics
4.	Varta Baterie	Electronics
5.	Osram	Electronics
6.	PPG Industries Poland*	Automotive
7.	Scania Kapena	Automotive
8.	Wurth Polska*	Machine
9.	Boart Longyear	Machine
10.	Electrolux Production Poland*	Machine
11.	Alfa Laval Polska	Machine
12.	Tetra Pak	Machine
13.	Sapa Poland	Machine
14.	BHH Mikromed*	Machine
15.	Primo Profile*	Machine
16.	ABS Pompy*	Machine
17.	Kuźnia Jawor*	Steel Industry
18.	Sandvik Baildonit*	Steel Industry
19.	Centrala Zaopatrzenia Hutnictwa*	Steel Industry
20.	Huta Jarostaw	Steel Industry
21.	Huta Antoninek	Steel Industry
22.	Christian Hansen	Chemical
23.	Coates Lorilleux	Chemical
24.	Atofina Polska	Chemical
25.	DuPont Performance Coatings Polska	Chemical
26.	AstraZeneca Pharma Poland *	Pharma
27.	ZF Altana Pharma	Pharma
28.	Martin Bauer Management Service	Pharma
29.	Hoechst Polska	Pharma
30.	Merck	Pharma
31.	Bristol Mayers Squip	Pharma
32.	Egis Polska	Pharma
33.	Lek Polska	Pharma
34.	Koflin	Food
35.	Polfrys*	Food
36.	Sugarpol holding	Food
37.	Lannen Polska	Food
38.	Allione Central Europe	Food
39.	Eckes Granini Group - Aronia	Food
40.	Frutimex	Food
41.	Marley Polska	Building Industry
42.	Optiroc*	Building Industry
43.	Optiroc Gniew*	Building Industry
44.	Euronit	Building Industry
45.	Gasell Profil Polska	Building Industry
46.	Dendro Poland Ltd.*	Furniture
47.	Martela Polska	Furniture
48.	Metso Minerals*	Trade
49.	Rothenberger Polska*	Trade
50.	TBM*	Trade
51.	Lim JV*	Trade
52.	Elda Szczecinek*	Trade
53.	Atlas Copco Polska	Trade
54.	Biesterfeld Polska	Service
55.	EDS Poland *	Service
56.	TNT Express Worldwide	Service
57.	Merck Logistics Polska*	Service
58.	Avis Jupil Car *	Service
59.	P.Dussmann	Service
60.	Hotel Amber Baltic	Service
61.	Dun & Bradstreet Poland	Service
62.	Lynka*	Service
63.	Leo Burnett *	Service
64.	Euro RSCG *	Service

* references Milmex in Scala/iScala